IWChamber BUSINESS EVO2024

P R O G R A M M E









IWChamber BUSINESS EXPO2024 **10 JULY RYDE SCHOOL**





WightFibre is in the business of connecting people to the digital world. We're thrilled to once again sponsor Expo, which provides a unique platform for networking and collaboration. We hope to facilitate different types of connections between businesses, fostering partnerships that drive collective progress.

The Expo provides a unique platform on the Island for businesses to connect, collaborate, and explore new opportunities. By sponsoring this event, we hope to foster meaningful relationships within our Island community. Together, we can build a stronger Island business ecosystem.

Our support extends beyond the event itself. WightFibre's £110M+ investment in the Island's digital infrastructure will help foster the long-term success of our fellow Island businesses, contributing to a vibrant and resilient business landscape on the Isle of Wight. To all the participants, exhibitors, and attendees: Let's make this year's Business Expo a resounding success!

John Irvine, CEO, WightFibre

WELCOME TO **EXPO 2024**

Thanks for coming to Expo 2024!

Expo is guite simply an institution. It's the Chamber's biggest annual business networking day, and this year we're returning to our new home in the grounds of Ryde School. Once again our headline sponsor is WightFibre, without whom this event would be very different.

Only the Chamber can do this – bringing more than 70 exhibiting businesses together for a high value day of networking, and the opportunity to engage with hundreds of like-minded business people. Uniting the Island's business community in this way isn't easy, and for one individual to pull together this many appointments in one day would be impossible. That's the difference with the Isle of Wight Chamber of Commerce and the value of Chamber membership; we make events like this happen.

So why do we do it? It's all about opportunity and face-to-face connection. Expo is where business conversations start and where ideas flourish. It's a massive chance for you and your business to see, and to be seen. Exhibiting at Expo is a hugely significant way of raising your profile. By attending Expo, whether you're exhibiting or not, you're plugging into a major network and joining the conversation about Island business.

It's so important that we trade with each other. Supporting each other as Islanders is the right thing to do philosophically, as well as usually being a guicker, more practical way of solving a problem. It's always a thrill to see businesses engaging with each other at Expo, promoting not just their products and services, but also chatting informally, in a buzzing environment.

I hope you have a great day! Say hi to as many businesses as you can - check in with the Chamber team and talk to us about how we can help your business to grow.

Steven Holbrook, IW Chamber's Chief Executive



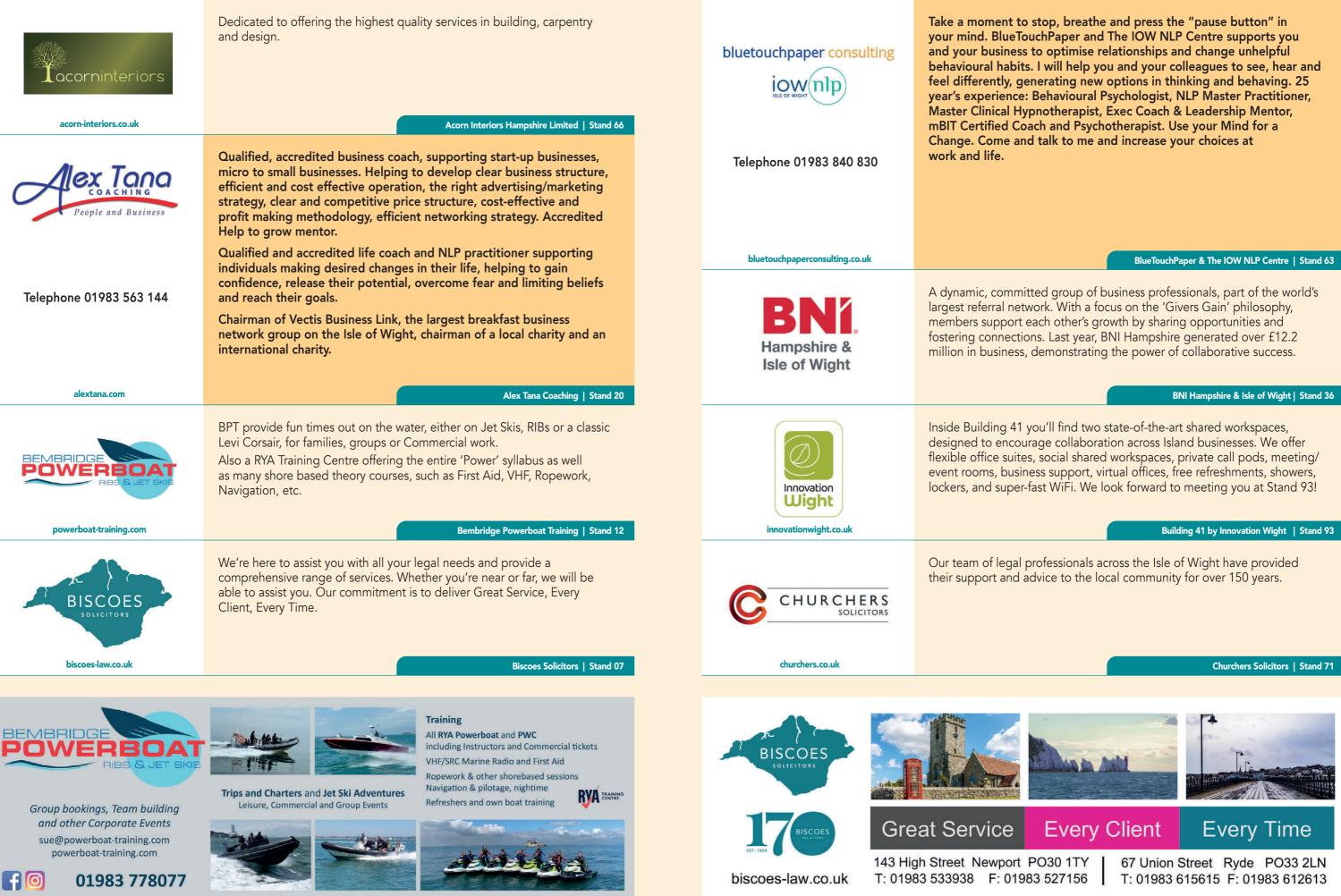
Expo 2024 Breakfast is sponsored by **Biscoes** Expo 2024 Exhibitor lunch is sponsored by *Heartbeat*

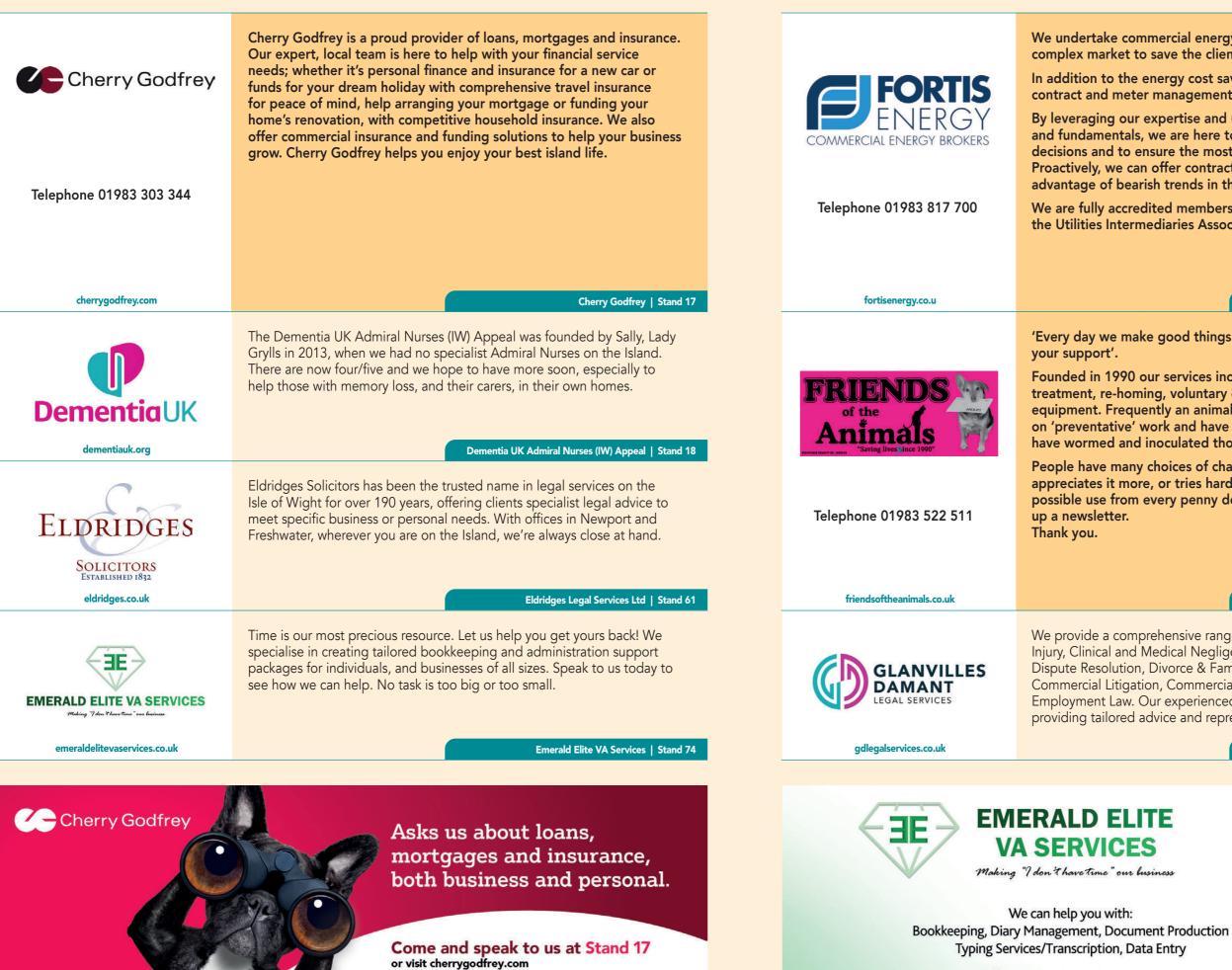
BISCOE



Cuppa







We undertake commercial energy contract procurement, navigating a complex market to save the client valuable time, money and effort.

In addition to the energy cost savings, our services include ongoing contract and meter management and sustainable energy options.

By leveraging our expertise and understanding of market dynamics and fundamentals, we are here to help our clients make informed decisions and to ensure the most competitive rates available. Proactively, we can offer contracts written in advance to take advantage of bearish trends in the wholesale energy market.

We are fully accredited members of our industry's trade association, the Utilities Intermediaries Association (UIA).

Fortis Energy | Stand 43 & 44

'Every day we make good things happen – but we can only do it with

Founded in 1990 our services include: contributing towards veterinary treatment, re-homing, voluntary driving, donating petfood and loaning equipment. Frequently an animals last chance of life, we concentrate on 'preventative' work and have neutered 28,000 (Island) animals and have wormed and inoculated thousands more.

People have many choices of charities to support but no one appreciates it more, or tries harder than we do, to get the best possible use from every penny donated. Please visit our stall and pick

Friends of the Animals | Stand 33

We provide a comprehensive range of legal services including Personal Injury, Clinical and Medical Negligence, Residential Conveyancing, Dispute Resolution, Divorce & Family Law, Wills, Trusts, Estate Planning, Commercial Litigation, Commercial Property, Corporate Law and Employment Law. Our experienced team of solicitors is dedicated to providing tailored advice and representation.

Glanvilles Damant Limited | Stand 69

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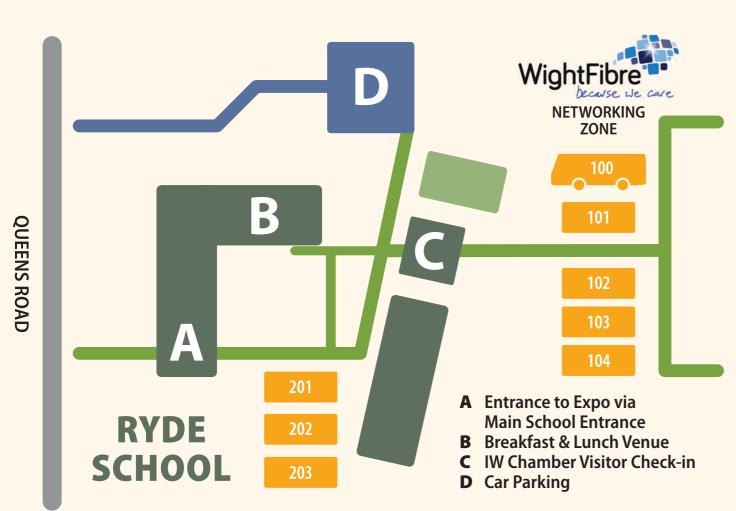




EXPO 2024 EXHIBITORS

Expo 2024 is bigger than ever, with more exhibitors, inside and outside. Say hi to our main sponsors WightFibre in their mobile store!

Check in with the IW Chamber team too, and talk to us today about making the most of your membership or joining the Chamber.



All listings correct at time of publication; map not to scale. Exhibitor listings as supplied.

EXHIBITORS & STAND NUMBERS

- 100 WightFibre
- 101 Ryde Town Council
- 102 IW Chamber
- 103 Isle of Wight Lottery
- 201 Isle of Wight College
- 202 Southern Vectis
- 203 Hampshire & IoW Air Ambulance
- 01 SJM Planning
- Ryde Town Council 02
- 03 Serendipity Diamonds
- 04 Isle of Wight Observer

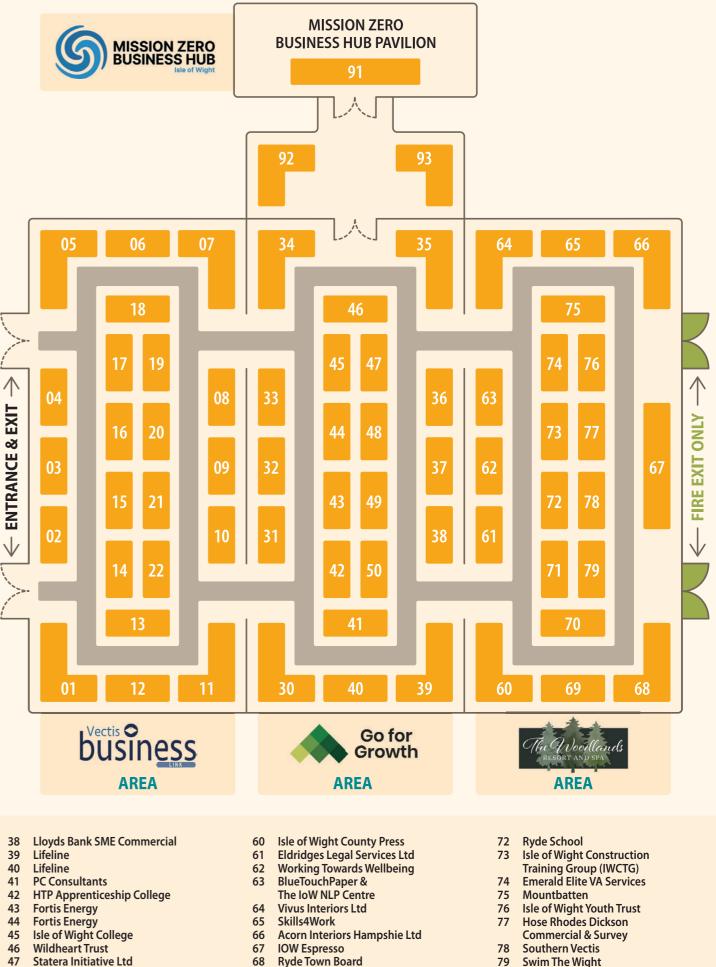
- Powered Now 05 JR Zone
- 06 07 Biscoes

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- WRS Systems
- 09 Top Mops
- 10 Wight Computers Ltd
- Sandham Office Solutions 11
- 12 Bembridge Powerboat Training
- 13 Wessex Cancer Support Isle of Wight Tomatoes 14

 - Harris Fowler Solicitors
- 16 Good Skills Training
- 17 Cherry Godfrey

- 18 Dementia UK
- 19 Isle of Wight Radio Alex Tana Coaching
- 20 21
- Vectis Hire
- Island Nature 22
- PC Consultants 30
- 31 Vision Accounting
- 32 Tapnell Farm
- 33 Friends of the Animals
- 34 Heartbeart
 - 35 Meridian 3 36
 - **BNI Hampshire & IoW**
 - 37 Red Funnel



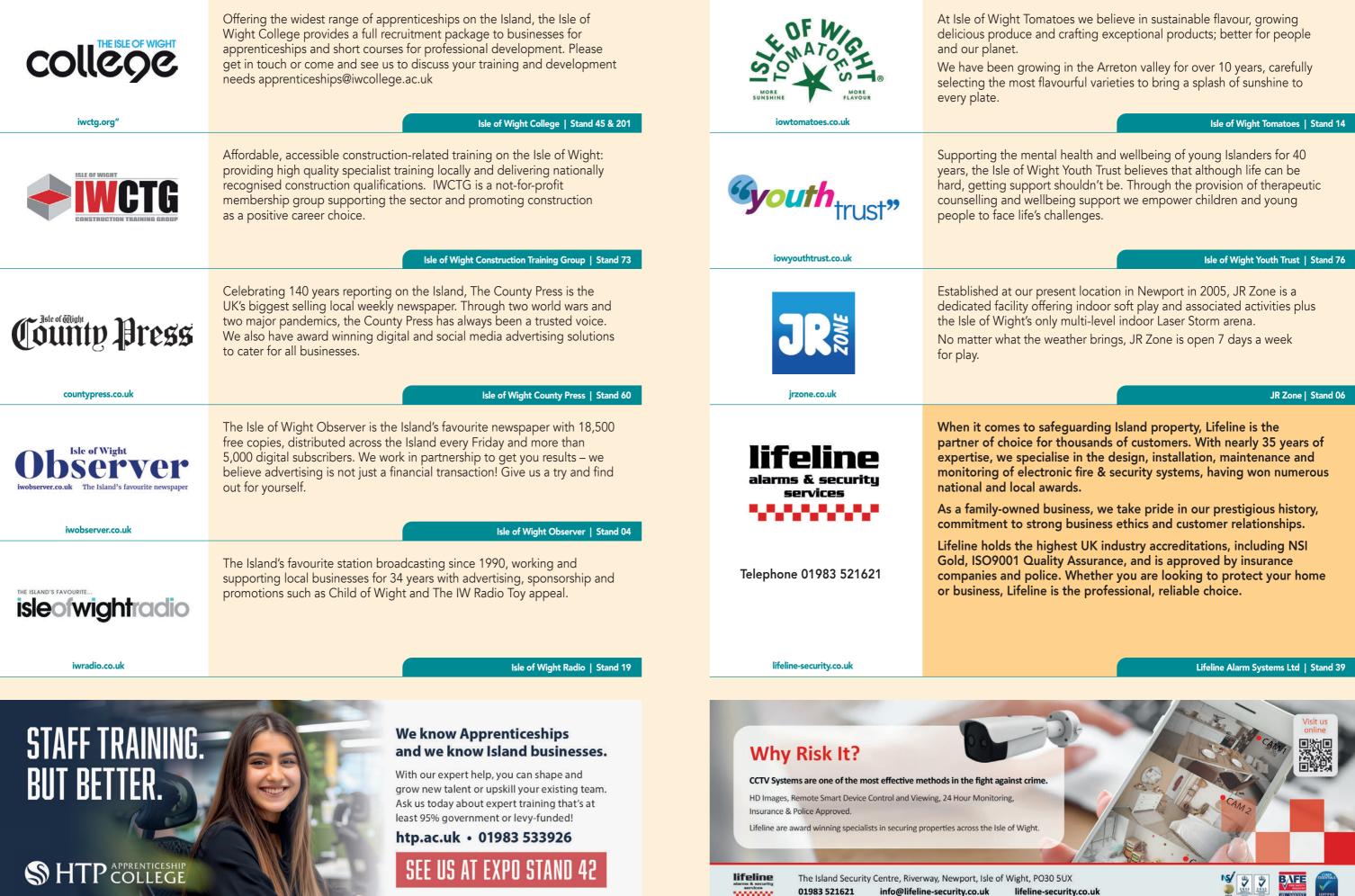
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 - Silver Arch Group
- Sandrock Services Ltd 49
- 50 MedTec Design Services

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- **Ryde Town Board**
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- Glanvilles Damant Ltd
- Wild Wax Melts Young Enterprise 70
- 71 Churchers Solicitors

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- 91 Mission Zero
- 92 Go for Growth
- 93 Building 41 by Innovation Wight





lloydsbank.com/business/home

Whether you're an entrepreneur starting out or an established business, we can help you manage your business.

Offering core banking solutions such as lending, deposits, transaction banking and risk management services. Supporting day-to-day business needs, along with supporting businesses to grow sustainably and transition to a low carbon economy.

Lloyds Bank SME Commercial | Stand 38



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promote and run businesses of all types. Our flexible and bespoke

approach enables us to produce a large range of items that work

especially for you. We'd love to see you... so do come and have a



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meridian3.co.uk



missionzerohub.co.uk

The Mission Zero Business Hub is an independent community organisation based on the Isle of Wight. Our activities involve strategic planning, creating educational materials, organising events, securing funding and fostering knowledge sharing. The overall goal is to help as many Island businesses as possible on their net zero journeys.

Mission Zero | Pavilion

Meridian 3 | Stand 35



mountbatten.org.uk

At Mountbatten, we want to support everyone in our local community to live well and die well. We also want to ensure we give everyone everything they need to remember and celebrate the lives of loved ones, in the best way possible.

Living, dying, remembering.

chat with us.

Mountbatten | Stand 75



For over 30 years PC Consultants has provided unrivalled IT sales, service and support to businesses across the Isle of Wight and beyond. Our team of 25+ Island based IT Professionals use their knowledge,

experience and understanding to provide a multi-award-winning effective service to all our valued customers.

PC Consultants | Stand 30



As authorized business partners for two of the market leading manufacturers, Sandham supplies and maintains multifunctional devices across the Isle of Wight and to all sizes of business.

sandhamoffice.co.uk

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Serendipity Diamonds

serendipitydiamonds.com



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Sandrock Services is a leading provider of high-guality consumables, personal protective equipment (PPE) and supply solutions for various industries, including healthcare, marine, manufacturing and education. With a commitment to safety and reliability, we offer a comprehensive range of products, from masks, gloves, RPE systems and protective clothing.

Our mission is to ensure that businesses have easy access to essential supplies that meet stringent safety standards. We pride ourselves on our responsive customer service and delivery systems, enabling us to serve clients locally and globally effectively. Sandrock Services are dedicated to supporting your operations with the best possible products and solutions.

Sandrock Services Ltd | Stand 49

Serendipity is an independent Isle of Wight jeweller, specialising in bespoke and ready-made jewellery designs. Their Ryde showroom opens daily from Monday to Saturday 10am to 4pm. Appointments are available for in-depth visits to discuss engagement rings, eternity rings, wedding rings or jewellery remodelling.

Serendipity Diamonds | Stand 03

Provider of multiple essential and specialist services to the property, lettings and holiday let industry including EPCs, cleaning, maintenance, fire safety risk assessments and more. Trusted by national and local managing agencies and estate agents and landlords. Provider of multiple solutions to the commercial sector including cleaning.

Silver Arch Group | Stand 48

SJM Planning partners with our two sister companies, SJM Design and SJM Surveys, to provide clients with a multidisciplinary approach to planning applications and development appraisals. We offer wide-ranging experience from domestic extensions to farm diversification, enforcement issues to planning appeals. We would be happy to discuss our ideas.

SJM Planning Limited | Stand 01

Skills 4 Work is a completely free, 1-2-1 employment support and coaching programme. It's open to anyone living on the Isle of Wight, who is aged 16 and over, not in any paid work and has the right to work in the UK.

Skills4Work – SNG Formerly Sovereign Housing Association | Stand 65



vectishire.com

Southern Vectis is the principal operator of bus services on the Isle of Wight. We have an extensive network and help get island residents and visitors around. Come and talk to us about how we can help your teams to be greener and use the bus to get to work.

Southern Vectis | Stand 78 & 202

"Empowering Wellbeing and Transforming Workplaces" is the driving force behind Statera Initiative. Our aim is to create thriving work environments that prioritise team wellbeing, fostering positive relationships and sustainable success. We are dedicated to empowering individuals and organisations to prioritise mental health and wellbeing, creating a workplace culture that supports growth and resilience.

Statera Initiative Ltd | Stand 47

Swim the Wight is a Community Interest Company whose prime aim is to improve lives through Vitamin Sea. It offers supervised, risk assessed swims around the Isle of Wight and has a project to develop a tidally fed, eco-friendly and accessible sea pool at Yaverland.

Swim The Wight | Stand 79

Get away from it all and bring the team! Tapnell Farm is set in beautiful rural countryside, with amazing sea views and award-winning accommodation, activities, and restaurant. Whether you're planning a team building away day, awards night, or corporate retreat, we can tailor a

Tapnell Farm | Stand 32

Having celebrated our 25th Anniversary in 2023, we are bigger and better than before. Now offering multiple services, including washroom, waste, floor care plans and exterior cleaning, enabling us to provide full facilities management services as well as our contract cleaning; Top Mops, where

Top Mops Limited | Stand 09

Event production company with a large stock of sound, lighting and video equipment for everything from conferences and awards shows, through to festivals and theatres. After ten years producing events at Blackgang Chine and Robin Hill, we are now offering our services to other businesses

ISLE OF WIGHT CHAMBER BUSINESS EXPO 2024





WightFibre provides broadband that just works – full-fibre, ultrafast and future-proof – backed by a £100 money back guarantee. With fuss-free monthly rolling contracts - pay what your see, leave at any time. Our full-fibre broadband is 'point to point' which means every connected home gets its own dedicated fibre optic connection - so no sharing with your neighbours. Already over 65,000 properties on the Island can receive our service and this project is set to be largely complete by the end of 2024.

WightFibre cares about its customers with a focus on providing the best possible customer care. WightFibre is the only broadband company in the country to hold the Institute of Customer Service ServiceMark(TM) with Distinction. Because We Care.

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wightfibre.com

SYSTEMS

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wrssvstems.co.uk

WightFibre | Stand 100

08

The first Young Enterprise team to win the South East finals of Young Enterprise and make the national finals, with their company Wild Wax Melts. A sustainable, environmentally-friendly alternative to candles, available in a stunning range of fragrances.

Wild Wax Melts | Stand 70

Our newest campaign is to rescue 2 bears from a concrete pit in Azerbaijan. We have updates on build progress, showcasing companies that have already helped make this campaign a reality and discussing opportunities for businesses who would like to be involved in this high profile and urgent animal rescue campaign.

The Wildheart Animal Sanctuary | Stand 46

- Employment support for those living with and experiencing mental ill health. A person-centred approach to employment support.
- Employers Employment service, supporting employers with "in house" support for employees experiencing mental health.
- Working Towards Wellbeing (part of Osel Enterprises Ltd)

Working Towards Wellbeing | Stand 62

- WRS Systems is a family-run business with more than 20 years of experience and excellence in providing bespoke Electronic Point of Sale (Epos) solutions to the hospitality, retail, education and sport sectors across the Isle of Wight and beyond.
- WRS Systems has an enviable reputation within the Epos industry built on delivering innovative, adaptable and tailored solutions that work fast and reliably, within the most demanding environments.
- Renowned for customer service, WRS Systems has become a trusted partner for businesses both large and small.
- Please contact sales@wrssystems.co.uk or 01983 533888 where our friendly team would love to help.

WRS Systems | Stand 08



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